

Texas Longhorn Cooperative
February 12, 2009
Citizens National Bank
Midlothian, TX
Board of Directors Meeting Minutes

Attending: Gregg Kirkpatrick, Cindy Kirkpatrick, Josh Kirkpatrick, Vicki McCarthy, Arlys Murphy, Cindy Rotolo, George Rotolo, George Slayton, Tristine Slayton, Jean Smith, TM Smith

On conference call: Paul Braswell, John Donaho, Sandy Martin

Guests: Mr. and Mrs. Dan Brooks, Jill Havens, Ray Williams (Reliable Data Services)

Meeting called to order 7:40pm by Gregg Kirkpatrick.

Tristine Slayton read last meetings minutes, Cindy Rotolo motioned to approve the minutes with mentioned edits, Vicki McCarthy 2nd, approved unanimously.

Arlys Murphy read Financial Report. Vicki McCarthy motioned to approve the financial report with mentioned edits, Josh Kirkpatrick 2nd approved unanimously. Paul Braswell wants a balance sheet and income statement.

ASSETS AND LIABILITIES

Tristine Slayton went through Assets and Liabilities, Vicki McCarthy approved with mentioned edits, George Rotolo 2nd, approved unanimously.

E-COMMERCE STATUS/WEBSITE

Ray Williams with Reliable Data Services – our current webmaster – joins for this discussion.

Paul Braswell brought up his concerns about spending \$140/mo and states we need to sell 3000 pounds of meat per year to cover this cost. Tristine Slayton corrected Paul Braswell stating that we will not continue to spend \$140 per month – this was a cost that covered both maintenance and the start-up costs of the website which was spread out over two years. The price will change to either \$49 or \$95 per month depending on which maintenance plan TLC decides to go with. Ray Williams explained the difference between the two plans and Paul Braswell made his case to go with a cheaper web host and have another person take over the web design. Eventually, the board decided to go with the larger website maintenance package with Ray Williams - \$95 per month.

Gregg Kirkpatrick motioned to keep Reliable Data Services on as webmaster for either:
\$49 per month (covers 1 hour per month of maintenance) + \$99 per year for hosting.
\$95 per month (covers 2 hours per month of maintenance) + \$99 per year for hosting.

Vicki McCarthy motions to approve the \$95 per month package, George Rotolo 2nd, approve unanimously.

CENTRAL MARKET UPDATE

George Slayton explained how the volunteer program is imperative to TLC making it into Central Market's stores. Central Market is now interested in beef sticks which will wholesale for about \$22 for 5 sticks.

- Volunteer Program
Volunteers or interested parties can attend Jill Havens house on February 28 at 6pm for a volunteer orientation. More information will be made available by email.

DONATIONS

John Donaho donated meat which is valued at \$7521.50.

Mike Crawford donated graphic design and advertising services valued at \$25,687.50.

SCALES

Tabled to the next meeting

MACHINE

TM Smith was wondering if we could adjust the warranty since we haven't used the machine the first couple of months we had it. George Slayton will look into this possibility.

Another question raised was whether or not the Halal meat producer at Huses could use the machine and we charge him for the use. Other questions raised were whether or not it is a good idea to allow the machine to get used that much and then we go to use it and it may have operational problems.

George will talk with Huse to see how much we should charge for use of the machine.

Next meeting March 10 – 7:30 pm Citizens Nation Bank, Midlothian, TX

* meeting was moved to March 19, same time and place.

Board moved to Closed Session.

Closed Session opened at 10:00pm

Closed Session closed at 10:47pm

George Rotolo motioned to use \$900 of George Slayton's mileage be put towards 3 TLC memberships for 3 years. The memberships are Luck Road, George and Tristine Slayton and Arlys Murphy. Vicki McCarthy 2nd, approved unanimously.